

ALPINE AEROTECH'S PERSONABLE AND HONEST APPROACH IS JUST ONE OF THE REASONS CUSTOMERS RETURN TO THIS MRO SERVICE PROVIDER YEAR AFTER YEAR.

BY HOWARD SLUTSKEN

been attributed to by the successes of our experienced workforce, and the strong relationships they have developed with our loyal customers."

One of those employees is Crystal Bruce, an aircraft maintenance engineer (AME) and avionics technician who started at Aerotech in 2013 after serving in the Royal Canadian Air Force (RCAF) for eight years including two tours in Afghanistan — maintaining the RCAF's fleet of CH-146 Griffon helicopters.

While working on the Griffon — a militarized variant of the Bell 412 — Bruce recalled seeing components supplied by Aerotech, leading her to focus on joining the company as she transitioned to civilian life.

"They really care about who they bring in, so that we become a closeknit group," Bruce said. "Morale is really high because there is a lot of care taken to support people. Like with me, [they said] 'You're interested in avionics? Go ahead, have a try." Bruce was given the opportunity to add avionics to her skillset, and recently finished autopilot and electrical training on the 412 at Bell's headquarters in Texas. "I do systems installs for avionics [and] build wiring harnesses, and we do

a lot of heavy-

duty avionics

upgrades,

includina

After carrying out extensive work on a Bell 212, Storteboom said he asked the client, "'How's the aircraft running?' He just said, 'It's the best one in the fleet,' and for service."

Garmin G500 STC," she said. As part of the 120 employees at Aerotech's 64,000-squarefoot (5,950-square-meter) HQ in Kelowna, Bruce and her colleagues get the opportunity to work with the team of 30 at the company's 30,000-sq.-ft. (2,790 sq.-m) facility in Abbotsford.

"We're another resource for Aerotech, 320 kilometers [200 miles] to the west of Kelowna," explained Steve Storteboom, general manager of the shop located at Abbotsford International Airport (YXX).

"We can support commercial operators with heavy maintenance, and private operators with regular

department ensures that the company operates as one business, seamlessly integrating the Kelowna and Abbotsford facilities, its manufacturing division, and all the different departments within the organization.

"Our planning department is the link between the customer and 'everything Aerotech,' so our customer has a single point of contact. That gets rid of the common problem of getting lost in the shuffle," Denomme explained. "We report directly from the floor to the customer with 100 percent visibility on every project, so there are no surprises at the end." Storteboom added: "When I get a call from a customer, I coordinate with the planning department to determine

customers and ensure all expectations are met."

"Customer feedback speaks for itself," Denomme stated. "We have a very personable, honest approach, and we believe that's why our customers return year after year. Our people are our biggest asset. It's crucial to allow employees to have the opportunity to do things differently. We all



We have subject matter experts across many specialties who are all committed to providing best-in-class service to our customers."

- Jeff Denomme, Aerotech's president

maintenance — there's quite a bit of diversity in the types we service. Right now, we're working on a classic Bell 206B, a 407GXP and a 212, and we have customers with brand-new Bell 505s and 407GXi helicopters." Storteboom points to his support

of his employees as a key part of the culture of Aerotech and is most proud of the client feedback he passes to the team.

booked his next aircraft in

whether Kelowna or Abbotsford is the best fit for the scope of work and if we need to shift extra manpower between the locations."

Brad Brossart, a veteran of the B.C. helicopter industry for 21 years, leads Aerotech's planning department with its many critical functions. Brossart holds an AME license and his background provides him with the essential skills that he utilizes every day.

"We are the central point of contact," Brossart explained. "From initial inquiry, the planning team helps determine the scope of work [and] a cost quote, and directs the work through the various departments and project phases. We provide progress updates to our

have different backgrounds, and the biggest thing is listening to our employees and making changes for

Denomme's passion for aviation is key to his management philosophy. ensuring that the teams in Kelowna and Abbotsford have his full support.

"We have a bright future ahead of us — we have some exciting projects and opportunities on the horizon that will enhance Aerotech's industryleading reputation."

Alpine Aerotech

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